EXHIBIT 3(d)

Sound Management, LLC. (WNDV, WYET, WYXX) EEOC Audit Response April 2021 – March 2022

Job Postings and Responses

Positions:

SOUND Digital - Sales – Jamie XXXXXXXXXX

Hired from: SOURCE 8 - WNDV Website

Filled: 3.14.22

Note: Jamie was one of 10 applicants for the U93 Sales Position. While the primary responsibility would be selling terrestrial radio advertising, we are starting to ask new salespeople to do some digital sales. She saw the open position on the <u>WWW.U93.com</u> website and inquired through the website.

Below are the recruitment sources used.

Source 1:

Hosted U93 Job Fair and Career Expo

Date: October 14, 2021

Pam Kay Mason (SEU Hiring Manager) attended the Job Fair at the Moose Lodge in Elkhart, Indiana. Positions available were listed and on-site interviews were conducted. The event was promoted on SEU radio stations and website. SOUND interviewed 0 candidates from the Job Fair and Career Expo for this position.

Location:

Moose Lodge 1500 Co Rd. 6 Elkhart, IN 46514

Notes: Moose Lodge does not rent out their space. They took payment in the form of a donation to their organization which is reflected below:

SOUND MANAGEMENT LLC

Transaction List by Vendor October - December, 2021

| DATE | TRANSACTION TYPE | NUM | POSTING | MEMO/DESCRIPTION | ACCOUNT | AMOUNT |
|---------------------|------------------|--------|---------|------------------|-------------------------------|---------|
| ELKHART MOOSE LODGE | | | | | | |
| 12/03/2021 | Check | 604684 | Yes | JOB FAIR | Sound Mgmt FMB Operating 6678 | -500.00 |
| | | | | | | |

List of Participating Companies

| JOB & CAREER EXPO | Rep: | 10.14.21 |
|------------------------------------|------|----------|
| ALLIED UNIVERSAL SECURITY SERVICES | Pam | Y |

| ALPHA SYSTEMS | Mike | Y |
|-------------------------------|--------|---|
| AMERIMAX BUILDING PRODUCTS | Pam | Y |
| BEACON HEALTH | Kenlyn | Y |
| BENCHMARK HUMAN SERVICES | Louren | Y |
| BLACKTIE PRODUCTS | Louren | Y |
| DYNAMIC METALS | Louren | Y |
| EDU STAFF | Kenlyn | Y |
| FIRST STUDENT | Pam | Y |
| FLEXIBLE CONCEPTS | Pam | Y |
| GDC, INC | Kenlyn | Y |
| GODFREY MARINE | Kenlyn | Y |
| GOSHEN COLLEGE ADULT PROGRAM | Kenlyn | Y |
| HEARTLAND RV | Kenlyn | Y |
| HOME INSTEAD | Louren | Y |
| HYDRO | Pam | Y |
| INDIANA MENTOR | Kenlyn | Y |
| INDIANA NATIONAL GUARD | Louren | Y |
| INDIANA TOLL ROAD | Kenlyn | Y |
| KEM KREST | Kenlyn | Y |
| KESSINGTON AEROSPACE | Mike | Y |
| LAKE CABLE OF ELKHART | Mike | Y |
| LIPPERT COMPNENTS | Kenlyn | Y |
| LOGAN CENTER | Mike | Y |
| LOWES HOME IMPROVEMENT | Kenlyn | Y |
| LOZIER | Mike | Y |
| MIKE'S FENCING | Mike | Y |
| NATIONWIDE JANITORIAL SERVICE | Pam | Y |
| OAKLAWN | Kenlyn | Y |
| PEOPLELINK STAFFING | Kenlyn | Y |
| PLACON | Pam | Y |
| QUALITY PLASTICS | Louren | Y |
| STEEL TECHNOLOGIES | Mike | Y |
| TECHNIPLAS | Pam | Y |
| TRUMA | Louren | Y |
| VOYANT BEAUTY | Louren | Y |

Source 2:

Indiana Broadcasters Association (IBA) Website

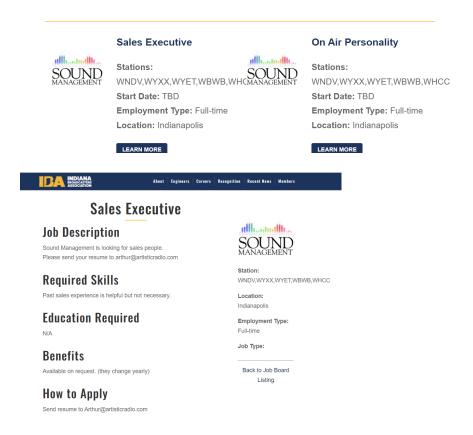
https://www.indianabroadcasters.org/

https://www.indianabroadcasters.org/careers/job-openings/

Contact:

Indiana Broadcasters Association Dave Arland/Sam Klemet, Co-Directors PO Box 902 Carmel, IN 46082 317-701-0084 IBA@IndianaBroadcasters.org

No interviews from this source.



IBA Job Posting are updated regularly.

Source 3:

Job Boards and INDEED.com

This source was inadvertently omitted from the annual report and is reported here now.

Dates: June 28, 2021

SOUND interviewed 1 applicant for the open sales position from INDEED recruitment source.



Text of post:

JUNE 28, 2021

Sound Management; WNDV-FM, WYET-FM & WYXX-FM are looking for outside sales people for the fun and fast paced radio industry. Outgoing candidates who are driven to succeed and motivated by incentive based pay should apply today.

Prospecting and cold calls will be necessary for success. If you have had experience in outside sales, have creative, problem-solving abilities and the ability to quickly build relationships we want you to join our team!

Key Responsibilities

- Business to business sales, and superior management of both large and small accounts
- Prospecting, cold calling, and development of new sales opportunities
- Creation of client-focused sales plans to meet/exceed goals, and ensuring client needs are met
- Participation in team/market efforts, meetings and events
- Assisting with collection efforts from clients

Critical Competencies For Success

- Highly motivated and creative individual
- Committed to building and developing new relationships
- Exceptional time management skills

Education/Qualifications

- 1-3 years business to business sales experience, with experience in media preferable
- Professional demeanor, and excellent verbal and written communication and customer service skills
- Successful track record in outside sales
- Web sales experience is a plus
- Knowledge in the following industries, radio, digital, marketing, advertising, a plus

Sound Management is an EOE.

Job Type: Full-time

Salary: \$45,000.00 - \$55,000.00 per year

Benefits:

- Dental insurance
- Health insurance
- Paid time off
- Vision insurance

Schedule:

• Monday to Friday

Supplemental pay types:

• Commission pay

Education:

• Bachelor's (Preferred)

Experience:

• Sales Experience: 1 year (Preferred)

License/Certification:

• Driver's License (Required)

Work Location: In person

Source 4:

Broadcast Compliance Services (BCS)

Dates: January 1, 2021 – September 30, 2021

Posts were updated monthly by Arthur Angotti

SOUND interviewed 1 candidate from the its BCS Posting but did not offer them a position.

NOTE: BCS postings were disseminated to local and national agencies that would repost the position. These included large companies such as AllAccess.com and colleges like Ivy Tech.

BCS went out of business in 2022 so the records we used to have access to are no longer accessible via the web.

| <u>Add</u> | <u>Edit</u> | J029902 | Account Executive | 09/29/2021 | 1 | 1 | 2021-12-01 |
|------------|-------------|---------|-------------------|------------|---|---|------------|
| <u>Add</u> | <u>Edit</u> | 3029897 | Account Executive | 09/29/2021 | 1 | 1 | 2021-12-01 |

The list below is the local contacts that the BCS used to send job postings: This list was sent to me by Robin Cooper with the BCS. Her number was (301) 998-6136.

6988 All Access Radio Joel Denver President 28955 Pacific Coast HighwaySuite 90265 310-457-6616 310-457-8058 lbrungardt@allaccess.com 210 Malibu CA American Women in Radio and Television Dianne Farley Programs Coordinator 1760 338 Old Meadow Road Suite 500 McLean 22102 703-506-3290 703-VA info@awrt.org 506-3266 Anthony Wayne Services-Bloomington C. Nin Administrator One City Centre 335 120 West Seventh Street Bloomington IN 47404 812-333-4975 812-333-6137 sein@awsusa.com Artistic Media Arthur Angotti Sr. Vice President 345 3371 Cleveland Road Suite 300 46628 574-273-9300 574-273-9090 arthur@artisticradio.com South Bend IN Black Broadcasters Alliance Sherman Kizart Outreach Committee 205 North 318 Michigan Avenue Chicago IL60601 312-421-4803 412-829-0313 ShermanKizart@att.net "Jo Fisher, B.S." 334 Catholic Charities West Region Administrator 1817 Miami Street South Bend 46613 574-234-3111 574-289-1034 ccoleman@ccfwsb.org 342 College-Adrian College-Career Planning Lisa Napierala Interim Director Career Planning Office 110 South Madison Street Adrian MI 49221 517-265-5161 517-264-3266 careerplanning@adrian.edu 6979 College-Bethel College-Career Services Tyler Grant Diector of Global Engagement and Career Services 1001 Bethel Circle Administration Building-Room 314 Mishawaka 46545 574-257-2661 574-257-2653 IN MoveBeyond@BethelUniversity.edu 6980 College-Goshen College-Career Services Anita Yoder Direcgtor 1700 South Administration Building-AD-14 Main Street 46526 574-Goshen IN 535-7547 574-535-7883 careerserv@goshen.edu College-Holy Cross College-Career Development Adam DeBeck Director of Career 6981 Development 54515 State Road 933 North Vincent 110B Notre Dame IN 46556 574-239-8318 574-239-8313 adebeck@hcc-nd.edu 6984 College-Ivy Tech Community College Jessica Tvrdy Director of Student Life220 Dean Johnson Boulevard 46601 574-289-7001 574-South Bend IN 236-7177 jobready@panpowered.com 8302 Fletcher Place Community Center Melkissa Drew Director 1637 Prospect Street Indianapolis IN 46203 317-636-3466 melissa@fletcherplacecc.org Good Works Indiana-The Christian Formation Center 327 Richard Johnson 3804 Wayne STreet 47151 812-945-0886 Director New Albany IN info@christian-formation.org Indiana Broadcasters Association Dave Arland/Sam Klemet 343 Co-Directors PO Box 902 Carmel IN 46082 317-701-0084 IBA@IndianaBroadcasters.org Indiana Institute of Technology Jennifer Schuler Career Services Assistant 6982

Indianapolis IN

46268 260-422-5561 260-

3500 DePauw Boulevard

JESchuler@indianatech.edu

422-1376

- "Jewish Federation of St. Joseph Valley, IN" Lizzie Fagen Jewish Family Service 3202 Shalom Way South Bend IN 46615 574-233-1164 lfagen@thejewishfed.org
- Jobs With Justice-St. Joseph Valley Project Greg Jones Administrator 315 North Lafayette Lower Level South Bend IN 46601 574-287-4633 574-297-4637 indyplansb@sbcglobal.net
- "Kappa Alpha Psi, Incorporated" Donna Marie Smith Administrative Manager
 2322-24 North Broad Street Philadelphia PA 19132 215-228-7184 215 228-7181 lgreen@kappaalphapsi1911.com
- 230 Latino Public Broadcasting Mirna Reyes Office Manager 6777 Hollywood Boulevard Suite 512 Los Angeles CA 90028 323-466-7110 323-466-7521 info@lpbp.org
- Lutheran Foundation (The) Heather Gratz Executive Assistant 3024 Fairfield Avenue Fort Wayne IN 46807 260-458-2112 260-458-3069 hgratz@thelutheranfoundation.org
- Miami Nation of Indians of the State of Indiana Penny Fouts "Chairman, Education Committee" 80 West 6th Street PO Box 41 Peru IN 46970 765-473-9631 765-472-416+2 miamiindians@sbcglobal.net
- NAACP-Monroe County Branch William Vance President PO Box 243 Bloomington IN 47402 812-332-1513 wavdlv@sbcglobal.net
- 6516 Ohio-Illinois Center for Broadcasting Gary James National Placement Director 6703 Madison Avenue Cincinnati dbyrd@beonair.com OH 45227 513-271-6060 513-271-6135
- Pokagon Band of Potawatomi Indians John Miller Tribal Chairman 5860 Sink Road Dowagiac MI 49047 269-782-6323 Jobs@pokagon.com
- 336 Salvation Army-Indiana-St. Joseph County Liz Fallon Administrator 540 Carroll Street 120 Dodge Avenue South Bend IN 46601 574-233-9471 Liz Fallon@usc.salvationarmy.org
- South Bend Community School Corporation Laura Marzatto Acting Director 3206 Sugar Maple Court South Bend IN 46628 574-283-7505 574-283-7549 asksbcsc@sbcsc.k12.in.us
- 6987 South Bend Tribune Dorothy Visel Sales Rep 225 West Colfax Avenue South Bend IN 46626 574-234-6161 574-236-1765 Classifieds@sbtinfo.com
- 6974 University of Notre Dame-Career Center Lee Svete Director of Career Services 248 Flanner Hall Notre Dame IN 46556 574-631-5200 574-631-7700 recruitstudents@nd.edu
- "University-Davenport University, South Bend-Granger" Diane Julian Career Services Coordinator 7121 Grape Road Granger IN 46530 574-277-8447 547-272-2967 career.services@davenport.edu.
- "University-Indiana University, Bloomington" Jeremy Harmon Recruiting Coordinator 625 North Jordan Career Development Center Bloomington IN 47405 812-855-1566 812-855-5678 iucareer@indiana.edu
- 6983 "University-Indiana University, South Bend" Stacie Jeffers Career Counselor 1700 Mishawaka Avenue South Bend IN 46634 574-520-4436 574-520-5018 sbcareer@iusb.edu
- "University-Indiana University-Purdue University, Fort Wayne" Ashley Calderon Career Counseling and Career Services 2101 East Coliseum Boulevard Fort Wayne IN 46805 260-481-0689 260-481-6183 careercenter@pfw.edu
- 6973 University-Purdue University Tim Luzader Director of Career Opportunities Stewart Cemter Room 194 128 Memorial Mall West LafayetteIN 47907 765-494-3981 765-494-6959 askcco@purdue.edu

| 339 | University-Tri State University | ity Debbi Roemk | ke Director Career |
|------|---------------------------------|------------------------|---------------------------------|
| | Services lower level of Alwo | od Hall 1 University A | Avenue AngolaIN 46703 260- |
| | 665-4124 260-665-4828 | roemked@tri-state.ed | lu |
| 332 | Wea Indian Tribe Headquarte | ers Pat Pastore | Chief Liasison 715 Park Avenue |
| | Lafayette IN 47904 | 757-689-4984 | betty.stuff@yahoo.com |
| 341 | WorkOne Indiana-St. Joseph | County:isa Greco | Business Representative 851 |
| | South MariettaSuite 500 | South Bend IN | 46601 574-855-5321 574-239-9366 |
| | Lisa.Greco@gotoworkone.co | om | |
| 6977 | Zonta Club of Indianapolis | Marueen Powers | Eecutive Direcgtor 557 West |
| | Randolph Street | Chicago IL | 60661 312-930-5848 312-930-0951 |
| | zontaintl.zonta.org | | |
| 6976 | Zonta Club of Lebanon | Sylvia Maddox | President PO Box 453 |
| | Lebanon IN 46052 | 765-436-7130 | info@zontakw.com |

Source 5:

All Access

Dates: January 1, 2021 – September 30, 2021

Note: Job postings on AllAccess.com were pulled from BCS Postings. (see above)

Contact:

All Access Radio
Joel Denver, President
28955 Pacific Coast Highway, Suite 210
Malibu, CA 90265
310-457-6616
310-457-8058
lbrungardt@allaccess.com

No salespersons were interviewed from All Access postings.

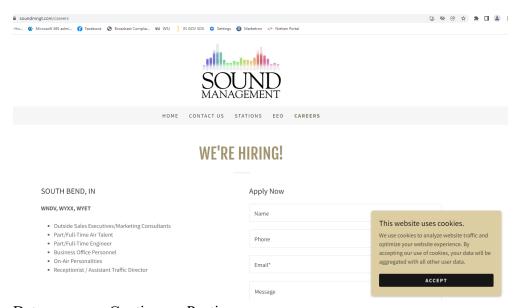
Source 6:

SOUND Websites

No Interviews from SOUND Website

a. Sound Management

www.soundmngt.com



Dates: Continuous Posting Updated as needed

b. WBWB Website

www.wbwb.com



Dates: Continuous Posting Updated as needed

c. WHCC Website www.whcc105.com



Dates: Continuous Posting Updated as needed

Note: Specific South Bend Station websites will be listed below in sources 8, 10, and 12.

No interviews for the salesperson position came through the Sound website advertising.

Source 7:

WNDV 92.9 FM Radio Station Advertising 92.9 FM

Dates: Continuous and ongoing

We conducted 2 interviews with applicants who heard the on-air recruitment on WNDV.

Script:

| | ITITLE: AE: | SPECIAL INSTRUCTION: | | | |
|-----------|-------------------------------------------------------------------|---------------------------|--|--|--|
| 1) | VOICE 1 U93 IS LOOKING TO HIRE SALESPEO | MXSFXETC PLE | | | |
| 2) | VOICE 2 ARE YOU AN EXPERIENCED SALESPERSON? | | | | |
| 3) | VOICE 1 THAT WILL HELP A LOT! DO YOU HAVE OUTSIDE SALES? BOY THAT | | | | |
| 4) | WOULD BE HUGE. | | | | |
| 5) | VOICE 2 YEAH, OTHER THINGS THAT WOULD BE HUGE, GOOD TIME | | | | |
| 6) | MANAGEMENT SKILLS, GOOD COMMUNICATION SKILLS. | | | | |
| 7) | VOICE 1 ARE YOU CREATIVE, WANNA HAVE SOME FUN WITH THATCOME | | | | |
| 8) | WORK WITH US | | | | |
| 9) :30 | VOICE 2 THIS IS YOUR CHANCE TO HAVE A JO | OB WITH UNLIMITED EARNING | | | |
| .30 | POTENTIAL | | | | |
| 11) | VOICE 1 EMAIL PAM@U93.COM AND APPLY | | | | |
| 12) | VOICE 2 PAM@U93.COM | | | | |
| 13) | | | | | |
| | I . | | | | |

Note: Liners run year-round telling listeners on all SOUND stations to go to station websites to look at job openings.

Source 8:

WNDV Station Website

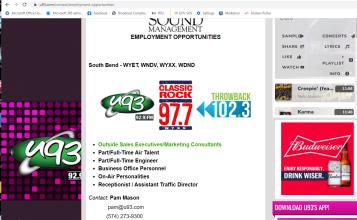
www.u93.com

https://u93.com/contact/employment-opportunities

We conducted 1 interview from the website advertising. The final hire found out about the position through the WNDV website.

Dates: Online continuously, updated as new positions open.





Note: Above is the current (May 2023) posting on the WNDV website and on all SOUND Radio Station websites. Unfortunately, we do not have a picture of the posting from 2021-2022.

Arthur Angotti (Managing Member) certifies that the job postings for each website have been in place going back to around 2015 when SOUND Management purchased the stations. The postings are updated regularly to reflect new job opportunities that arise.

Source 9:

Rock 97.7 FM Radio Station Advertising 97.7 FM

Dates: Continuous and ongoing

We conducted 2 interviews with applicants who heard about the open position on WYXX.

Script:



Note: Liners run year-round telling listeners on all SOUND stations to go to station websites to look at job openings.

Source 10:

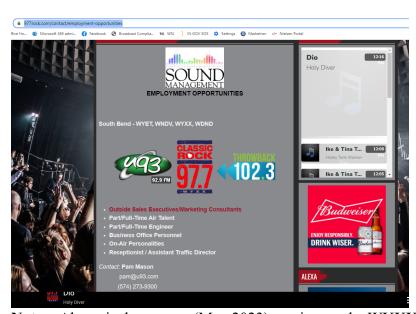
Rock977.com Website - WYXX Website

www.977rock.com

https://977rock.com/contact/employment-opportunities

Dates: Online continuously, updated as new positions open.

Sound interviewed no applicants from this source.



Note: Above is the current (May 2023) posting on the WYXX website and on all SOUND Radio Station websites. Unfortunately, we do not have a picture of the posting from 2021 - 2022.

Arthur Angotti (Managing Member) certifies that the job postings for each website have been in place going back to around 2015 when SOUND Management purchased the stations. The postings are updated regularly to reflect new job opportunities that arise.

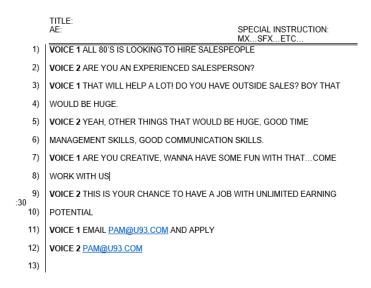
Source 11:

WYET Radio Station Advertising 102.3 FM

Dates: Continuous and ongoing

No applicants interviewed said that they heard the job opening on WYET.

Script:



Note: Liners run year-round telling listeners on all SOUND stations to go to station websites to look at job openings.

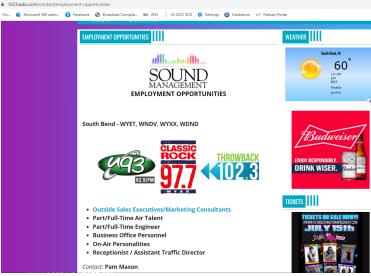
Source 12:

WYET Website

www.1023radio.com

Dates: Online continuously, updated as new positions open.

Sound conducted no interviews derived from this source.



Note: Above is the current (May 2023) posting on the WYET website and on all SOUND Radio Station websites. Unfortunately, we do not have a picture of the posting from 2021 - 2022.

Arthur Angotti (Managing Member) certifies that the job postings for each website have been in place going back to around 2015 when SOUND Management purchased the stations. The postings are updated regularly to reflect new job opportunities that arise.

Source 15:

Walk-in/Referral/other

Dates: N/A

No referrals/other applicants were interviewed for this position.

Source 16:

Outside Web Links to job postings

Dates: June 28, 2021 – March 14, 2022

Posted on Indeed and on the BCS website which were re-posted to third party sites.

We conducted 3 interviews from outside posts that SOUND had not initiated.